DATE OF ASSESSMENT:



Always Usually Sometimes Rarely

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- 1. Meetings are frequent and on time.
- 2. Communication revolves around The Critical Number, the numbers that drive the business, and the stories behind the numbers.
- 3. Communication is fast-paced and to the point.
- 4. Communication is forward-focused—highlighting risks and opportunities.
- 5. People arrive prepared.
- 6. People openly and candidly share both wins and losses.
- 7. People freely commit to helping each other succeed.
- 8. Learning is emphasized.
- 9. Questions are encouraged, complaints are discouraged, and assumptions are challenged.
- 10. Contributions and successes are recognized and celebrated.
- 11. There is clear accountability and follow-through.
- 12. People leave with a clear line-of-sight between what they do every day and the financial outcomes of the business.
- 13. People leave focused on, informed about, and feeling included in the business.
- 14. People leave committed to an action item that will improve the score.
- 15. People leave fired-up and energized.

	Always True (5)	Usually True (4)	True (3)	Rarely True (2)	Never True (1)
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